

### **OZARK NATIONAL LIFE INSURANCE COMPANY**

of Kansas City, Missouri
Exhibit 5 - Dividend Practices - Interrogatories #1 & #2
December 31, 2008

#### PROCESS OF DIVIDEND DETERMINATION

The Company pays annual dividends to eligible participating policies under a dividend resolution approved by the Board of Directors of the Company. Such resolutions may be amended or changed at any time, but the practice of the Company has been to approve dividend payments as of January 1<sup>st</sup> for the calendar year.

Dividends are declared per unit for each plan. Dividends typically vary by issue age and duration for each plan. The total annual policy dividend is the unit dividend for the issue age and current duration times the number of units in force. Additional dividends are payable under paid-up additions.

Dividends per unit were determined by asset share and related pricing analysis. Assumptions were developed for each plan based on Company experience and intercompany data. During the 1980's a portion of the premium paying dividends for most participating plans was guaranteed by the Company.

### **DESCRIPTION OF EXPERIENCE FACTORS**

Experience factors are developed based on combinations of intercompany data and actual Company experience. Uniform factors are used in testing all plans. A brief description of the factors follows:

- a) Investment Income Factors: The Company uses a portfolio approach in allocating investment income to participating plans.
- b) Claim Factors: The Company uses intercompany data, modified by actual Company experience. Mortality is differentiated by plan according to underwriting classifications.
- c) Expense Factors: The Company uses expense factors based on actual Company experience. Unit factors are developed for various classifications of expenses (acquisition / maintenance, policy / rider, per policy / per \$1,000).
- d) Termination Factors: The Company uses factors based on intercompany data, modified by actual experience.
- e) Taxes: The Company applies uniform factors based on actual tax rates.

No changes have been made in the process for determining the above factors since this opinion was last filed.

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### INTERROGATORIES

- I. The contribution principle has been followed in determining dividends.
- II. Since this statement was last filed, there have been no material changes with respect to the determination of contract factors.
- III. Since this statement was last filed, there have not been any changes in the scales of dividends on existing business authorized for illustration by the Company.
- IV. Since this statement was last filed, there have not been any changes in the scales of dividends apportioned for payment.
- V. The dividend scales have now changed twice since issue.

During the 1980's a portion of the premium-paying dividends was guaranteed. Effective for policy anniversaries after 12/31/2003 the dividends on participating paid-up insurance, including paid-up additions, were reduced primarily due to the continued low interest rate environment, which had caused a reduction in the company's overall portfolio return. The reduced dividends payable on policy anniversaries after 12/31/2003 were approximately 50% of the prior dividends.

- VI. The dividend scale does not incorporate the use of projections or forecasts of experience factors for any period in excess of two years beyond the effective date of the scale.
- VII. The Company uses a portfolio average approach as the basis of determining investment income experience factors.
- VIII. With respect to contract loan provisions:
  - (a) Differences in contract loan provisions, such as the contract loan rate, are not instrumental in the determination of dividends.
  - (b) The dividend scale does not contain any provision for varying the amount of dividends in accordance with the extent to which an individual contract's loan provision is utilized.
- IX. The Company does not pay termination dividends on its policies.
- X. The Company does not maintain separate participating and non-participating accounts.
- XI. No transfers are made from a participating account to another participating, non-participating or shareholders' account.
- XII. I do not believe that there is a substantial probability that illustrations authorized by the Company to be presented on new and existing business cannot be supported by currently anticipated experience.
- XIII. There are no material departures from the actuarial principles and practices of the American Academy of Actuaries applicable to the determination of dividends not covered above.

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December 31, 2008

XIV. There are no material changes in the basis of determination of the dividend scale that are not covered above.

### **ACTUARIAL OPINION**

I, Gary L. Rose, am President of the firm of Lewis & Ellis, Inc., Actuaries & Consultants, and am a member of the American Academy of Actuaries. I meet the Academy qualification standards for rendering this opinion and am familiar with the valuation requirements applicable to life and health insurance companies.

I have examined the actuarial assumptions and methods used in determining dividends under the dividend scale for the individual participating life insurance policies of the Company issued for delivery in the United States. The dividends encompassed by this scale include:

- (1) those apportioned for payment during 2009; and
- (2) those in effect as of January 1, 2009, that are illustrated for payment on existing business in 2010 and later that are authorized for illustration by the Company.

My examination included such review of the Actuarial assumptions and methods of the Underlying basic records and such tests of the actuarial calculations as I considered necessary. In my opinion, these dividends have been determined in accordance with actuarial principles and practices of the American Academy of Actuaries applicable to the determination of dividends.

Gary L. Rose FSA, MAAA, CLU

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